



# ESIS

Supply Chain Solutions That Work

## HOM Standard Edition Makes e-Purchasing Easy

**Buyers with Fewer than 100 Suppliers Can Gain Efficiencies and Save Money Using a Proven E-Commerce System for Purchasing**

**Does your company have 100 or fewer suppliers?** Now your purchasing department can automate its communication with your suppliers and enjoy the same Information Age savings as larger companies. Harmony Order Management (HOM) Standard Edition, a new streamlined version of ESIS' flagship system, will allow you to quickly and affordably e-commerce enable your entire supply base.

HOM is already used by hundreds of large manufacturers across multiple industries to exchange customized purchasing documents with their suppliers. By drawing on our ten years of experience, ESIS was able to standardize a core set of procurement documents in HOM Standard that represent the best practices of Fortune 50 manufacturers. Rather than contracting with ESIS for the creation of unique documents, HOM Standard Edition users will use standard purchase order, change order, acknowledgement, and other document formats.

This document standardization results in savings that will allow companies that have been putting off the transition to e-purchasing to make the move without incurring the high costs of developing and supporting a custom system. And it also makes our fast implementation even faster, letting you electronically enable all of your suppliers for about what you're now spending on phoning, faxing, and mailing your orders.

**Imagine.** Your buyers create purchase orders in your own ERP/MRP system just as they always do. There is no new software for them to learn, no redundant data entry. After the purchase order is created, ESIS picks up your data and delivers it to your trading partners via a secure web site or, if they prefer, EDI/VAN. Your suppliers use ESIS to send acknowledgements and other information back to you, and this information goes directly into your own system. What could be easier?

**ESIS is a turnkey outsourced solution.** Not only is there no need to install expensive software on your servers, but we handle all supplier set up and training. We'll notify your suppliers by email any time you send them a new document, and we'll track your orders to be sure they are received. Perhaps best of all, we provide you and your suppliers with the full telephone customer support that ESIS is known for.

Is this the year you'll implement an e-purchasing system rather than just talking about it? Let ESIS show you how easy it can be. We can have you up, running, and saving money in 90-120 days. The days of wishing there were a better way are over. Now there's an answer—HOM Standard Edition!

HOM cuts through to the essence of Supply Chain Management—more efficient communication between you and your suppliers.

At ESIS, we take care of your e-commerce issues so you and your trading partners can concentrate on your business!

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